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Executive Vice President

Advertising Schedule for the month of November 1986

The Economist

November 15 & 29

Not Only Cheese

Forbes

November 3

Not Only Cheese

Wall Street Journal

November 10 & 25

Not Only Windmills & Not Only Cheese

Area Development

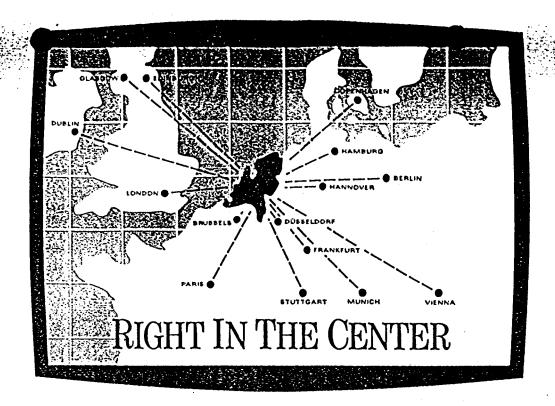
November

Right In The Center

Mass High Tech

November 10

Not Only Windmills

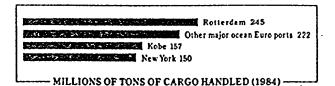


NO ONE ELSE IS AS CENTRAL AS THE DUTCH

And no one else can deliver your product throughout the \$3 trillion European market-not to mention the Middle East and Africa—with such speed and efficiency. Here's why:

- more than 300 shipping lines serving Rotterdam, the world's busiest port
- Europe's densest network of railways, rivers and canals, linking Holland to markets throughout the Continent
- a trucking industry hauling more than 40% of all European road freight

Reinforcing the Netherlands' global leader- Netherlands Industrial Commission ship in distribution is the Dutch customs system-the most sophisticated and business-oriented in Europe.



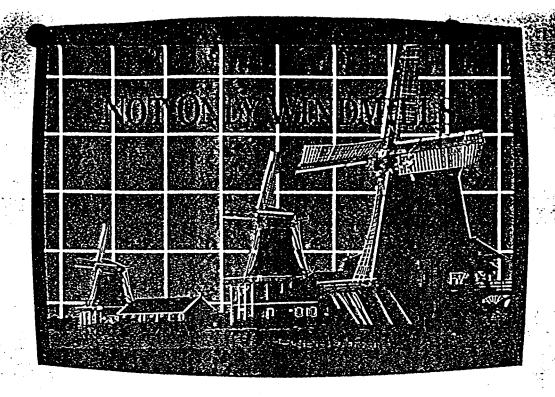
Over 1,000 U.S.-based corporations have profited in the European market by investing in the Netherlands.

ARE YOU IN THE NETHERLANDS YET?

If not, please contact:

Mr. Pierre Dobbelmann Industrial Commissioner One Rockefeller Plaza New York, NY 10020 (212) 246-1434

The Netherlands



BUT ALSO CAD/CAM, BIOTECHNOLOGY...

THIS IS THE NETHERLANDS. From medieval windmills to monoclonal antibodies, the Dutch have always been in the forefront of technological innovation. That's why companies have flocked to this country Right in the Center of the \$3 trillion European market. Just a few examples:

- DIGITAL EQUIPMENT—a major company adding a high-tech center and expanding its workforce by 20%.
- INTERGRAPH—a CAD/CAM leader building its first overseas facility in Nijmegen.
- CENTOCOR—this biotechnology pioneer will soon make diagnostic imaging agents based on monoclonal antibodies in Leiden.

Dutch labor is among the most educated, stable and multilingual in the world. Its high productivity is another critical reason for the corporate concentration.

The Netherlands 105
West Germany 100
Belgium 92
France 86
INDUSTRIAL PRODUCTIVITY (1984)
(added value produced per working hour, indexed)

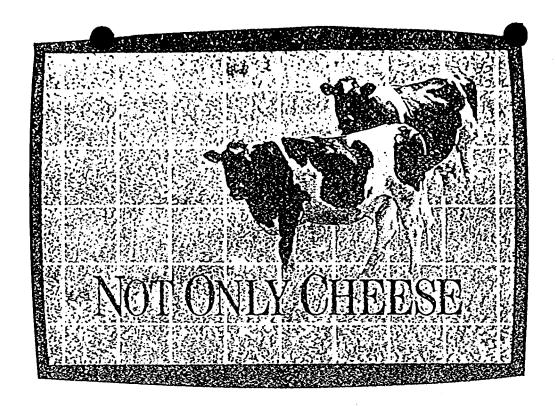
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Industrial Commissioner
Netherlands Industrial Commission
One Rockefeller Plaza
New York, NY 10020
(212) 246-1434

The Netherlands

Right in the Center.



BUT ALSO CHEMICALS, PLASTICS...

THIS IS THE NETHERLANDS: Not only the second largest exporter of agricultural products in the world, but also a major manufacturer and exporter of industrial and consumer items. Many U.S. corporations manufacture in the Netherlands for their international markets, including:

- INTERNATIONAL FLAVORS AND FRAGRANCES—exports flavors, fragrances and aroma chemicals worldwide from its three Dutch plants, representing its largest overseas investment.
- WITCO—manufactures white oils and other specialty chemicals for Europe, Africa and Asia in Koog ald Zaan, its largest overseas investment.
- GENERAL ELECTRIC'S PLASTICS GROUP--supplies Europe, Asia and Africa with engineering thermoplastics from Bergen op Zoom, GE's largest overseas investment.

The Netherlands 29.3
West Germany 21.2
France 20.9
United Kingdom 20.8
Pelgram 20.0
1985 RATES OF RETURN (%) ON U.S. INVESTMENT

The average rate of return on U.S. direct investment in the Netherlands has been much higher than the European norm throughout the 1980s.

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